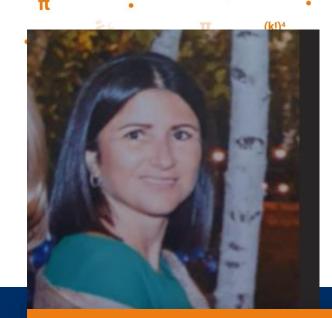






# Intro

Alex Nichita
Operations TeamLead @ORTEC
Supply Chain Planning Europe Division
e-mail: alexandru.nichita@ortec.com



Anca Cinzeaca
Project Manager @ORTEC

Supply Chain Planning Europe Division
e-mail: anca.cinzeaca@ortec.com

# ORTEC. Data-driven decisions. Better results.

We help many of the world's best-run organizations make better data-driven decisions. Our decision support software and data science expertise enable companies to improve their business results and make a positive impact on the world.

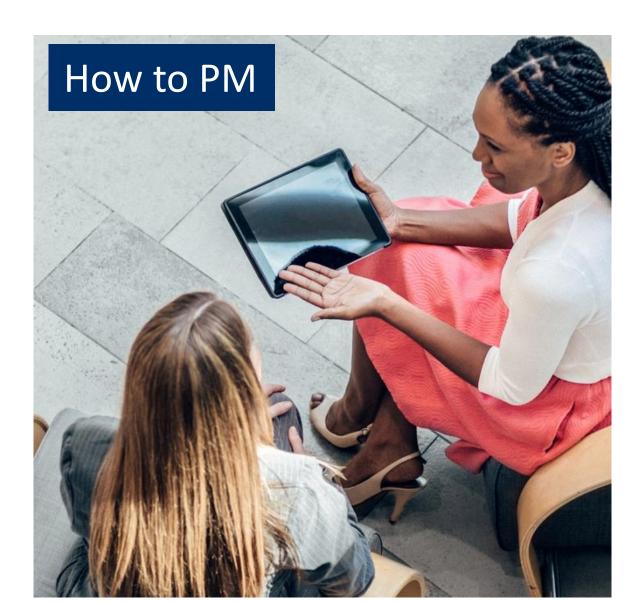
## **Supply Chain Planning**

Supply chain planning involves strategically managing the flow of goods, services, and information from raw material sourcing to product delivery, aiming to optimize efficiency and meet customer needs.

ORTEC's Supply Chain focus industries:

- Retail & Wholesale
- Transportation & Storage
- Manufacturing
- Energy













# The PM definition and key responsibilities

A Project Manager is responsible for planning, executing, and overseeing the successful completion of projects within an organization.

The role of a PM is crucial for ensuring project success, meeting organizational objectives, and maintaining stakeholder satisfaction.

## Key responsibilities

- 1. Coordinate resources
- 2. Manage timelines
- 3. Scope management
- 4. Facilitate communication
- 5. Identify and mitigate risks
- 6. Maintain high standards of quality
- 7. Stakeholder satisfaction



π

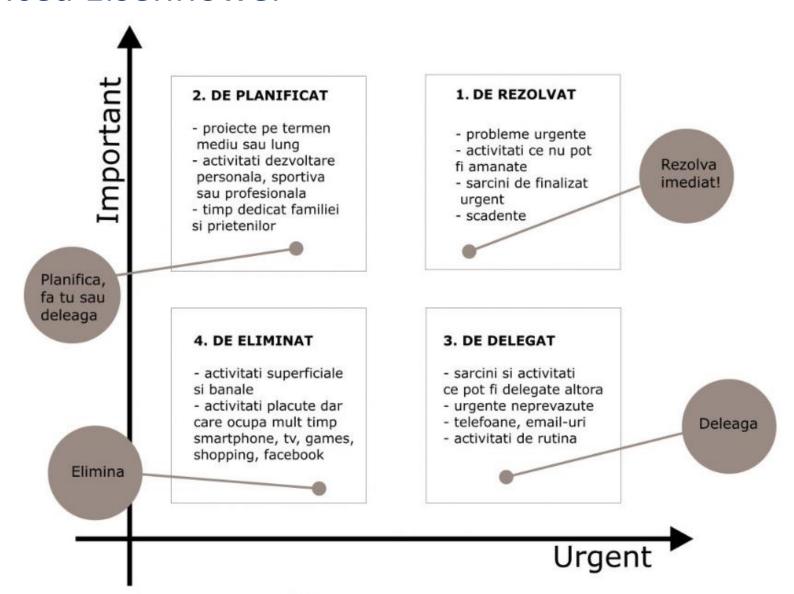
# The more boring part of the job

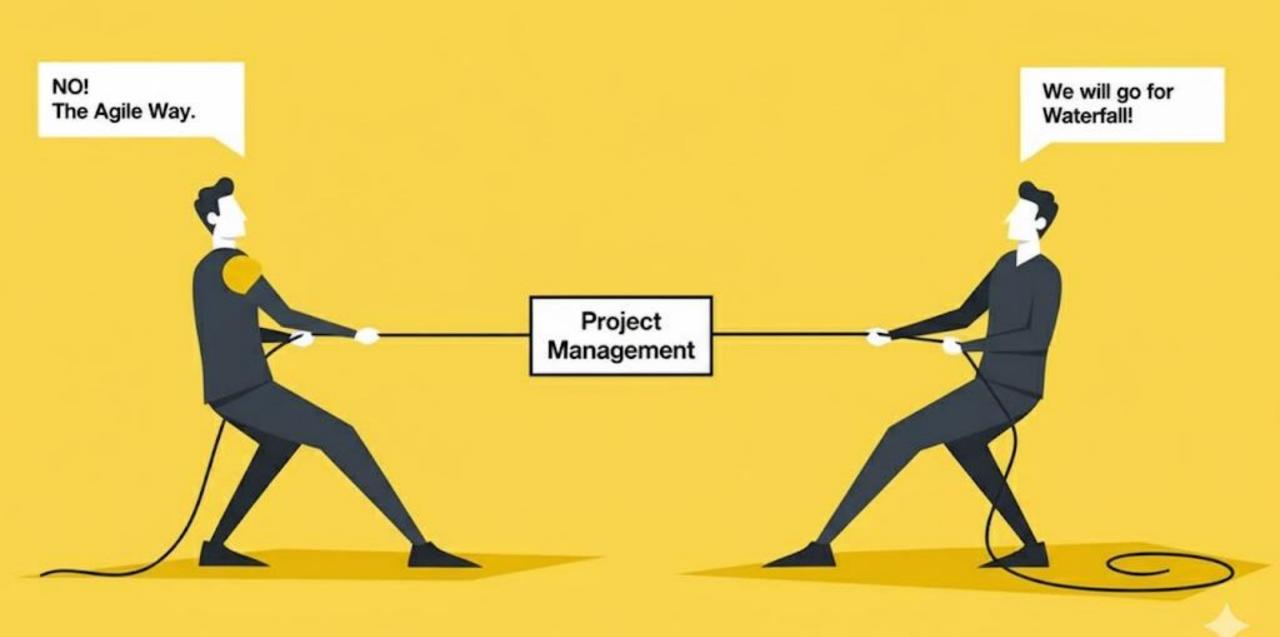
Sometimes a PM is also responsible with the less exciting administrative processes, that are crucial to ensure a smooth the smooth short- and long-term operations such as:

- 1. Facilitating meetings between various stakeholders
- 2. Organizing and maintaining recurrent alignments
- 3. Chasing people to update tasks
- 4. Send remainders to keep the deadlines
- 5. Manage the project effort against the budget
- 6. Invoicing

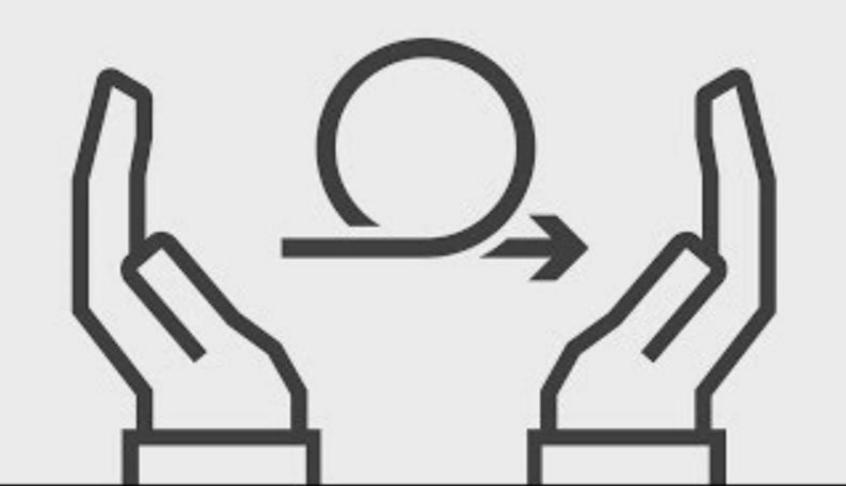


## Matricea Eisenhower





# AGILE DEVELOPMENT



# Choosing the right methodology

#### Agile

- Iterative and Incremental: Agile emphasizes iterative development, with small, incremental releases that allow for continuous improvement and flexibility to adapt to changing requirements.
- Adaptive Planning: Planning and requirements evolve throughout the project, enabling teams to respond to customer feedback and adapt to evolving needs.
- **3. Collaborative Approach:** Agile encourages close collaboration between cross-functional teams and stakeholders, with a focus on customer involvement and feedback throughout the development process.
- **4. Embracing Change:** Agile welcomes changes in requirements even late in the development cycle, allowing for quick adaptation to new insights and priorities.
- 5. Continuous Improvement: Agile promotes a culture of continuous improvement, with a focus on delivering high-value features early and frequently, while addressing potential issues as they arise.

#### Waterfall

- 1. Sequential Approach: Waterfall follows a linear, sequential approach to software development, with distinct phases for requirements gathering, design, implementation, testing, deployment, and maintenance.
- 2. Comprehensive Planning: Extensive planning and documentation are completed upfront before moving to the next phase, with minimal flexibility for changes once the project is underway.
- 3. Rigid Structure: Each phase has well-defined deliverables, and progress moves to the next phase only after the previous one is completed.
- **4. Limited Customer Involvement:** Customer involvement typically occurs at the beginning and end of the project, with less opportunity for feedback and adjustments during development.
- **5. Risk Management:** Risks are addressed early in the project, and changes late in the development cycle can be complex and costly.









# Sometimes it's just about being there...

As a team lead your mainly responsible for overseeing a group of employees, provide direction, support and mentorship.

Sometimes you are there to take in their joy or complaints, stick up for your team when they need to, or push them forward when they need a nudge.

#### **Ensures:**

- 1. Access to growth mechanisms
- 2. Collaboration
- 3. Balance





# Just a few team lead challenges...

#### **Keep close**

Ensure that you are reachable and make it a priority to listen, provide advice when needed, intervene if necessary

# **~**

#### **Performance management**

Manages the performance of employees. What was done right and what can be improved.

#### **Administrate**

Weather it is planning and approving vacations or making sure employees stick to their deadlines of following internal processes

#### **Provide feedback**

Sometimes you cannot figure it out yourself. Your team lead is responsible of nudging you in the right direction.





# The big picture

## What are the Operations?

- Development
- Implementation
- Support

#### Some of the roles:

Software developer, QA Engineer, Scrum master, Product Owner, Product Manager, Software Architect, Implementation Consultant, Project Manager, Solution Architect, Optimization expert, Team lead, Operations Manager, Support Consultant, Problem analyst







# From A to B to ...

# What does an Ops Manager do?

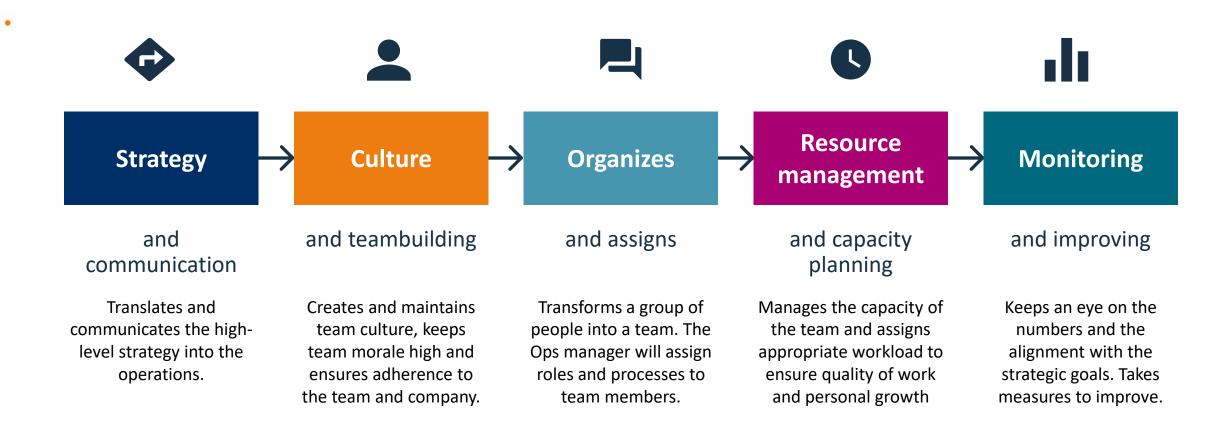
Oversee and coordinate operational activities to ensure efficiency, productivity and the **achievement of business objectives**.

- Leadership
- (Re)organizes processes | Continuous improvement
- Resource allocation
- High-level (performance) monitoring
- Strategic planning
- Communication and (inter-departmental) collaboration
- Escalation

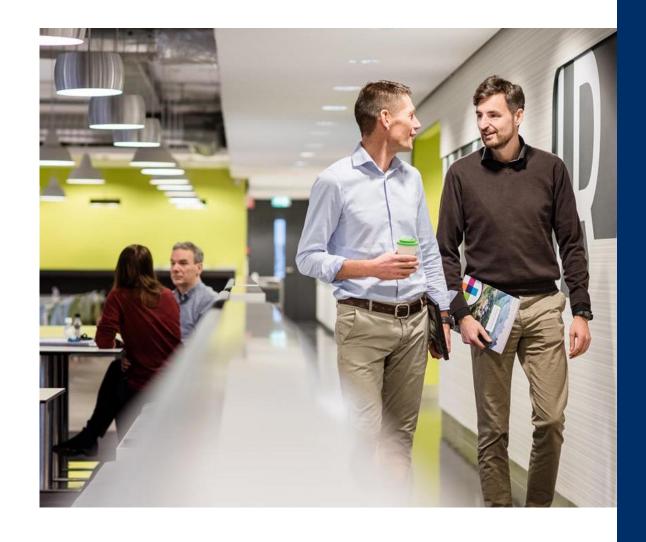




# Some of the processes (of Ops Mng)







Excellence is not a skill, it's an attitude.



Ralph Marston





